

August 12, 2025

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Scrip Code- 534597 National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Bandra (East), Mumbai-400 051 RTNINDIA

**Sub: Investors Presentation** 

Dear Sir/Ma'am,

Please find attached herewith a copy of the Investors Presentation.

Please take the same on your records.

Thanking you,

Yours faithfully, For **RattanIndia Enterprises Limited** 

Rajesh Arora Company Secretary

Encl: as above



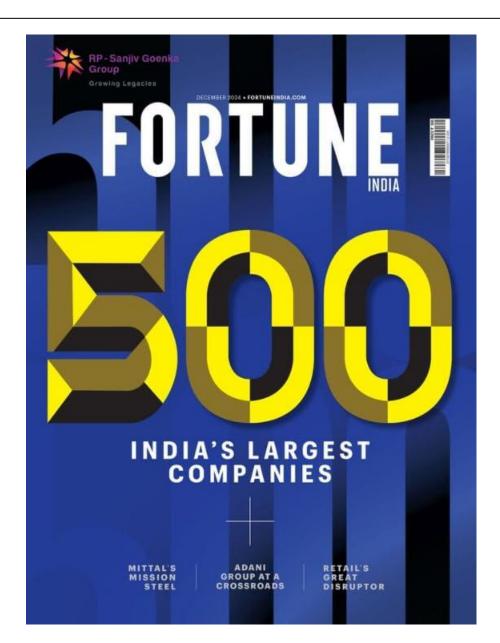
#### Disclaimer

This document contains certain forward-looking statements based on current expectations of RattanIndia Enterprises (REL) management. Actual results may vary significantly from the forward-looking statements in this document due to various risks and uncertainties.

These risks and uncertainties include the effect of economic and political conditions in India, and outside India, volatility in interest rates and in securities markets, new regulations and government policies that might impact the business of RattanIndia Enterprises, the general state of the Indian economy and the management's ability to implement the company's strategy. RattanIndia Enterprises doesn't undertake any obligation to update these forward-looking statements.

This document does not constitute an offer or recommendation to buy or sell any securities of RattanIndia Enterprises or any of its subsidiaries or associate companies. This document also doesn't constitute an offer or recommendation to buy or sell any financial products offered by RattanIndia Enterprises.

#### RattanIndia Enterprises was featured in Fortune Magazine's list of the 500 largest companies in India in Dec '24



#### Moving up 25 spots to grab the 363rd place!!

	Rank					
	2024 ^	2023	Change	Company	Ownership	Industry
	363	388	25	Rattanindia Enterprises	Rajiv Rattan	New Age Tech
•	364	302	-62	Solar Industries India	Satyanarayan Nuwal	Mining & Minerals
	365	341	-24	KRBL	Anil Mittal	FMCG
	366	367	1	City Union Bank	Diversified	Banks
	367	360	-7	Oravel Stays	Ritesh Agarwal	Hospitality
	368	393	<b>2</b> 5	Kirloskar Oil Engines	Kirloskar Group	Auto Ancillaries
	369	337	-32	Great Eastern Shipping Company	K.M. Sheth	Logistics
	370	381	11	Jubilant Foodworks	Jubilant Bhartia Group	FMCG

#### **Key Quarterly Highlights**

- Q1 FY26 Total Income of : Rs 2,317 Cr
- ❖ Q1 FY26 PAT : Rs 502 Cr

### cocoblu

- Q1 FY26 Revenue : Rs.1,663 Cr vs Rs 1,441 Cr in Q1 FY25
- Increase of 16% in Revenue over Q1 FY25
- ❖ ~3.2 Cr orders served in Q1 FY26 (~4.1 orders per second)
- ~34 Cr orders serviced since inception in Mar'22
- Served more than 20,000 pin codes & 247 fulfilment centers across the country
- 1,400+ active vendors in Q1 FY26 (Q1 FY25 : 1000+ vendors)
- Consistently achieved 4.7-star rating on Amazon platform
- ❖ ~70 lakhs unique items offered.

### neobrands

- Our House of Gen Z brands grew by more than 100% from Q1 last year
- Kaari (Ethnic Premium Wear), brand store @ amazon.in/kaari
- Kalaanj (Ethnic Economy Wear), brand store @amazon.in/kalaanj
- Akkord (Musical Instruments), brand store @ amazon.in/akkord
- Neomate (Stationery), brand store @ amazon.in/neomate
- Fyltr (Western Clothing), brand store @ amazon.in/fyltr
- Inkd (denim), brand store @ amazon.in/inkd
- Pump'd (athleisure), brand store @ amazon.in/pumpd
- Revolt (merchandise), brand store @ amazon.in/revolt





- Revolt achieved the milestone of rolling out its 50,000'th electric bike (having sold 12,322 units in FY 25 a 56% increase over FY 24)
- Following the successful rollout of RV400 and BRZ in Sri Lanka, Revolt Motors expands its portfolio with the Launch of RV1 and RV1+ at EV Motor Show Colombo 2025
- The number of dealer stores rose to 211, up from 123 in Q1 FY25, establishing a vast pan-India network across 185 cities and 24 states & UTs
- ❖ Our Chairperson, Ms. Anjali Rattan, featured in Entrepreneur India's first-ever EV special issue
- Launched on the Flipkart marketplace



### NEOSKY

- NeoSky won tenders for supplying 60 Tavas drones to the Karnataka police.
- NeoSky to take up DGCA drone training for 500 students in an initiative taken by Karnataka State government .
- With our endeavor to be the best Neosky received ISO certification ( ISO 9001-2015 & ISO 9100D)
- NeoSky is a leading player in Drones manufacturing partnering with armed, paramilitary & defense forces. Developed ammunition payload drones for the armed forces along with other key deployments across defense, forestry, and premier institutes
- NeoSky is leading specialized drone training for agricultural universities in Karnataka through government –awarded skilling initiatives

#### Digital ecosystems will be key drivers in India's aspirations to be \$5 trillion economy

#### **Enablers of India's digital economy**



1.4 billion

People onboarded on Aadhaar stack

Aadhaar has evolved into a world-class digital service delivery platform



86%

Estimated Smartphone Penetration

Majority of the population will have a smartphone by 2028



2.2 billion

**Bank Accounts** 

Led by largest financial inclusion scheme in the world



1 billion

**Aspiring Indians** 

Large population in income range of Rs. 2.5 – 14 lac per annum

REL will capitalize on businesses with cutting edge technologies which have the potential to transform the lives of billion plus Indians

#### Note:

- RattanIndia
- 1. <a href="https://www.ibef.org/industry/banking-presentation">https://www.ibef.org/industry/banking-presentation</a>
- 2. <a href="https://www.ibef.org/news/india-likely-to-have-900-million-active-internet-users-by-2025-report">https://www.ibef.org/news/india-likely-to-have-900-million-active-internet-users-by-2025-report</a>
- 3. Care Industry Report

#### **Our business interests**



#### Invested in the future

E-commerce 100% subsidiary Electric Vehicles
100% shareholding

**Drones**100% subsidiary













Residual equity holding - RattanIndia Power 19.81% shareholding



#### Our governance

50% of Board is independent

Statutorily audited by
Walker
Chandiok & Co
LLP (GT)

Governance committees headed by Independent Directors

Audit, Nomination and Remuneration, Corporate Social Responsibility (CSR) Stakeholders' Relationship Robust regulatory compliance

Guided by qualified and competent Advisory Board



### Our philosophy on business

- New Age businesses
- ESG compliant
- Direct to consumer engagement
- Staying away from debt-heavy businesses
- Low capex
- Clean tech focus
- Rapid scalability
- Aiming to be amongst the leaders

**REL** is a family of strategic growth platforms



### **Advisory Board of eminent professionals**



Mr. Arun Duggal

Chairman of ICRA
(A Subsidiary of Moody's
USA) and ex-Chief
Executive Officer of Bank
of America – India



Mr. Yashish Dahiya

Co-founder and Group CEO of Policybazaar



Mr. Ranu Vohra

Co-founder and Executive Vice Chairman, Avendus Capital



Mrs. Anjali Rattan Nashier

Co-founder & Co-Chairperson, RattanIndia Enterprises



Mr. Rajiv Rattan

Co-founder & Chairman, RattanIndia Enterprises

#### **Advisory board entrusted with:**

- Building investment strategy
- Reviewing investment proposals
- Monitoring performance of investee companies and subsidiaries
- Assisting the management with external relationships



### A highly experienced management team



#### Mr. Mouli Venkataraman

#### **CEO- Ecommerce**

- Alumnus of prestigious IIT Madras and IIM Lucknow
- Previously Category Leader at a leading retail house
- Vast experience in retail companies like Cloudtail India, Arvind Lifestyle Brands, Nokia and Asian Paints



#### Mr. Ashok Kumar Sharma

#### **Chief Financial Officer**

- Rich experience of more than 30 years in Finance, Operations & Compliance in diverse verticals like Financials, Tax, Due-Diligences, FDI, SEBI, RBI Compliances, and many more
- Has been associated with the group for more than 23 years



#### Mr. Rajesh Arora

#### **Company Secretary**

- A qualified Company
   Secretary as well as Law
   Graduate from University
   of Delhi, Mr. Arora brings
   over 28 years of Secretarial
   and Legal experience across
   different industries
- Previously associated with large conglomerates such as Brittania Industries, M&M Itd etc



Mr. Davinder Dogra

#### **Head – Investor Relations**

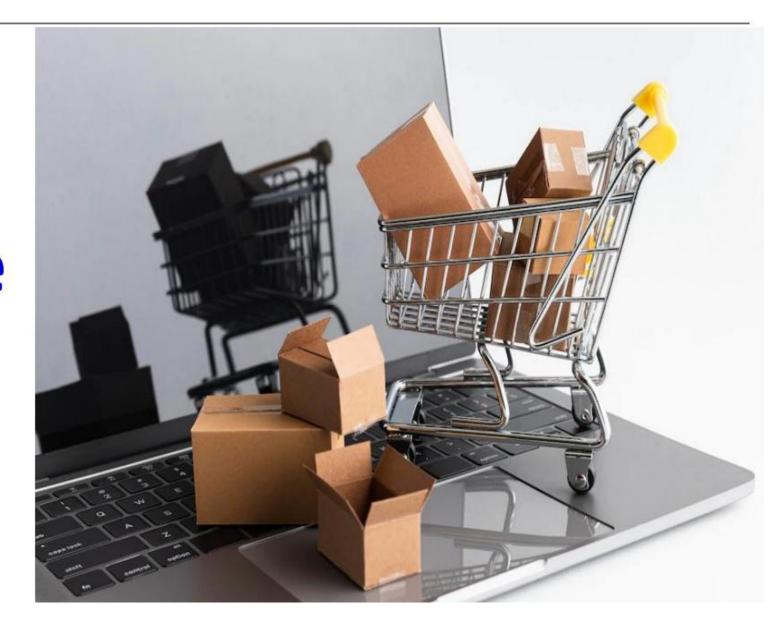
- Over 25 years of experience in sectors like FMCG, Telecom & Retail Sector with expertise in partnering with business to achieve corporate goals
- Previously worked in renowned organisations like DLF, Future Group, Airtel, PepsiCo and Pernod Ricard







# E-commerce







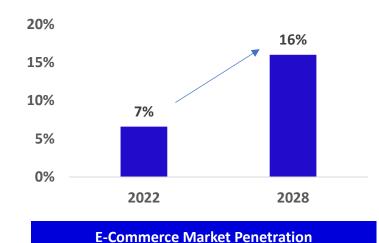


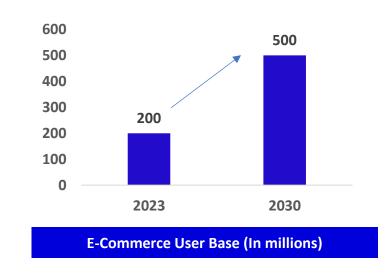
Capitalizing on full potential of e-commerce universe through multi-faceted foray Drivers of growth: a) Robust IT infrastructure, b) Strong physical setup, c) 1100+ brands

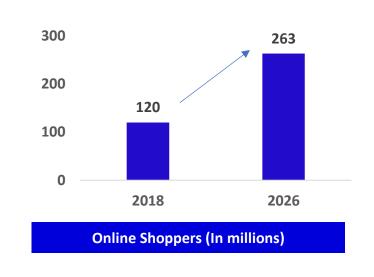


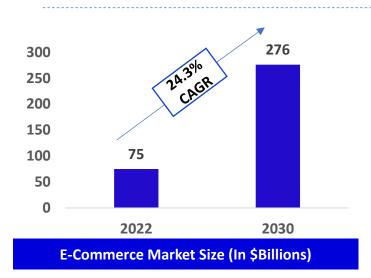
### **Opportunity of a lifetime**

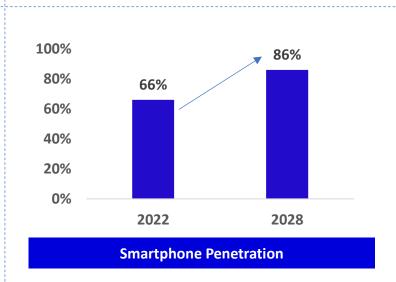


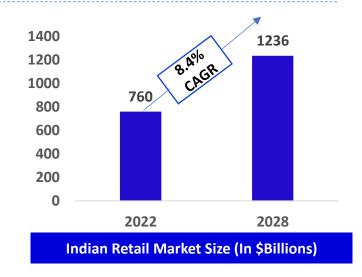














Source : Care Industry Report, Invest India



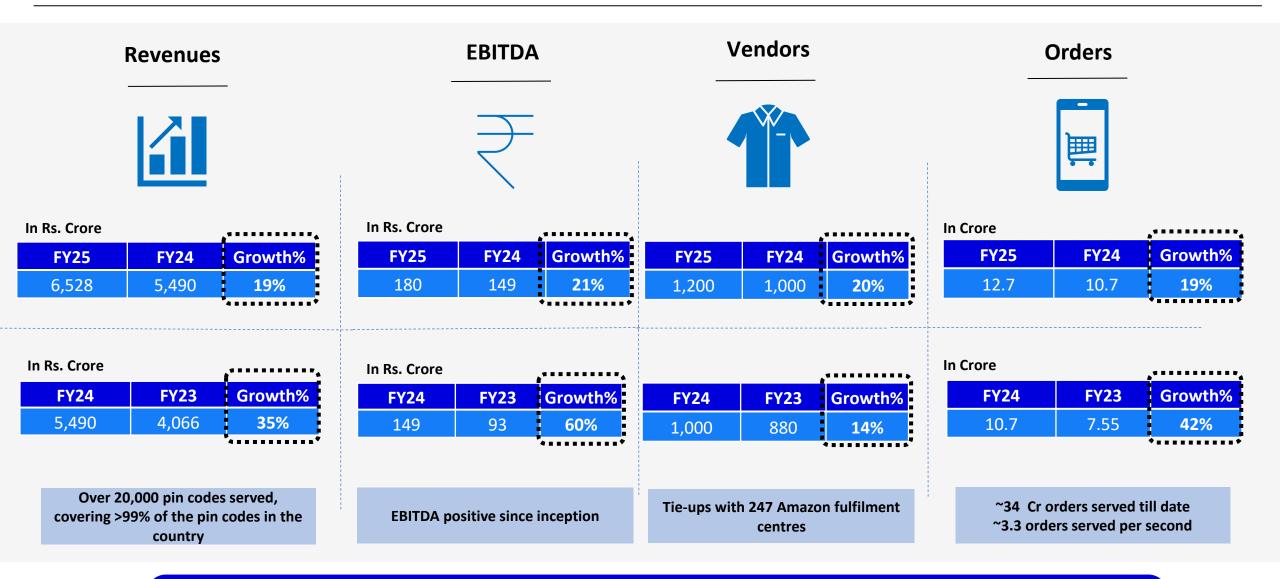


You've got the recipe, Cocoblu has the ingredients.



### Company growth: Journey so far





Ambition: To continue growing at a pace similar to that which we have demonstrated

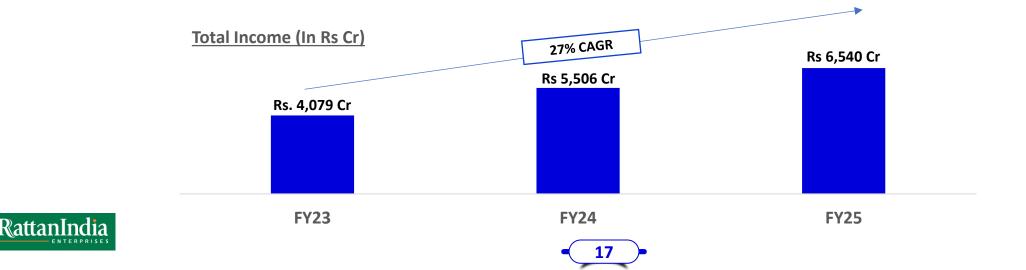


### Stronger growth compared to other new age businesses



Cocoblu Retail has achieved the rare feat of reaching revenues of Rs 5,500+ Crores within only 2 years of operations, much faster than other new age businesses



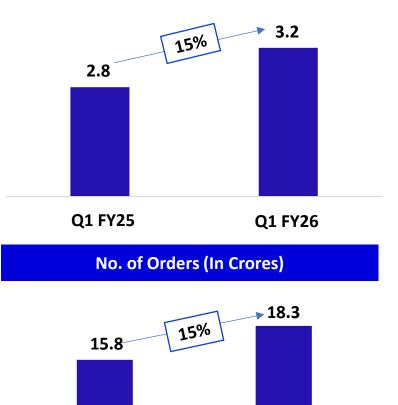


### **Key Operational Metrics – Experiencing Strong Growth**



- Q1 FY26 Revenue : Rs. 1,663 Cr vs Rs. 1,441 Cr in Q1 FY25 (Increase of 16%)
- Q1 FY26 Average daily sales run rate of Rs 18.3 Cr in vs. Rs 15.8 Cr in Q1 FY25 (Increase of 15%)
- ❖ ~3.2 Cr orders served in Q1 FY26 (~4.1 orders served every second)
- ❖ Serviced ~ 34 Cr orders since inception
- ♣ Have tied up with ~247 Amazon fulfilment centres which enables to deliver across the country
- More than 20,000 pin codes served across the country
- 1,400+ active vendors in Q1 FY26 (Q1FY25 1,000+ Vendors)
- Achieved 4.7-star review ratings on Amazon Platform (235k reviews)
- \* Robust processes built on best-of-breed tech tools help in managing the details of retail
- ♣ Big data and advanced ML algos keep Cocoblu on top of the complexity that comes with dealing with an assortment of ~70 lakh unique items

Revenues	Q1 FY26	Q1 FY25	Growth%
in Rs. Crore	1,663	1,441	15%
			****************



Daily Sales Run Rate (In Rs. Crores)

**Q1 FY26** 

**Q1 FY25** 



#### **Great Place to Work Certified**



- ❖ Cocoblu Retail has been Certified<sup>™</sup> by **Great Place To Work**® for the year 2025-26.
- This prestigious recognition is based entirely on real-time feedback from current employees about their workplace experience.
- ❖ Great Place To Work® is the global authority on workplace culture, employee experience, and leadership behaviours.
- ❖ With its roots in the USA, Great Place To Work® has been working with over 5,500 organizations representing more than 10 million employees for over 30 years.
- ❖ The Great Place To Work Certification™ is the only recognition based entirely on what employee's report about their workplace experience particularly how consistently they experience a high-trust environment.
- ❖ Every year, more than 10,000 companies across 60 countries apply for this globally benchmarked recognition, making it one of the most definitive "employer-of-choice" awards.





#### Partner Brands



















































































and many more......

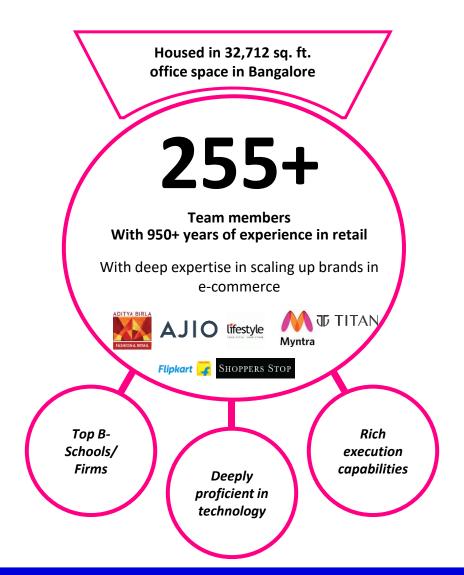






#### Mr. Mouli Venkataraman, CEO

- Alumnus of prestigious IIT Madras and IIM Lucknow
- Previously Category Leader at a leading retail house
- Vast experience in retail companies like Cloudtail India, Arvind Lifestyle Brands, Nokia and Asian Paints





#### Mr. Archit Patwari, CFO

- A qualified Chartered Accountant and Company Secretary
- 15 years of rich experience having worked at organizations like Deloitte, Goldman Sachs, Cloudtail, Jumbotail
- In his last stint, he was heading the finance function for Jumbotail, leading a 50-member team



Strong team, IT and other infrastructure in place to support growth

## neobrands

# neobrands

**New Brands, New Beginnings** 





### House of Gen Z Brands (D2C focussed lifestyle brands)

## neobrands







**Musical Instruments** 



Ethnic (Economy)



Stationery



**Active Wear** 



**Casual Clothing** 



**Denim Wear** 



Biking Lifestyle Inspired Official Merchandise



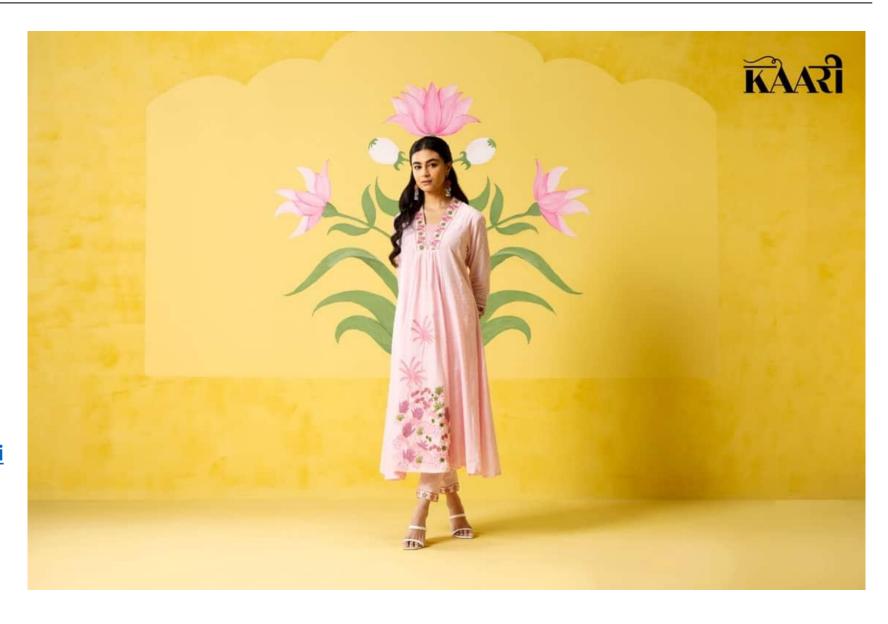




**Everyday Ethnic with Embroidery & Select Festive Drop** 

**Price range : Rs 999-1899** 

Available exclusively on Amazon at the brand store : <a href="mailto:amazon.in/kaari">amazon.in/kaari</a>





### **Ethnic (Premium) Launch - Kaari**







#### **Musical Instruments Launch - Akkord**

## neobrands



Available exclusively on Amazon at the brand store :

amazon.in/akkord











#### Description

- Perfect Build & Sound Made of Lightweight, High-Quality Zinc Alloy, Strong, Padded, Spring-Action Grip. Tight on Strings and no more Fret Buzz with this High-Performance Capo.
- Designed For Electric and Acoustic Guitars, Ukulele, Banjo, Bass, Folk Guitars and Mandolins.
- Easy to Move & Use Super Fast to Change Between Frets. Quickly and Easily Releases and Repositions with One Hand without Disturbing Tuning.
- No Scratches or Fret Buzz High-Quality Silicone Pad Protects your Instrument Against Damage. Steel Spring with Internal Memory Applies Just Enough Pressure on the Instrument.
- High Performance Stays in Tune with Great Intonation on all Frets. Steel Spring with Internal Memory Provides Strength and Fatigue Resistance.





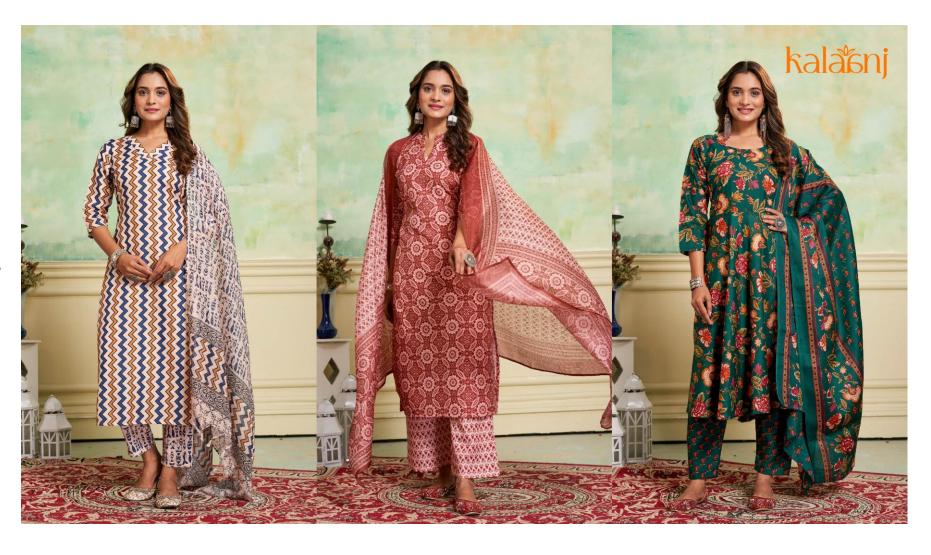
# kalasnj

**Everyday Ethnic in all-over prints** 

Price ranges: Rs 499-699

Available exclusively on Amazon at the brand store :

amazon.in/kalaanj









# neobrands

# **Neomate**

- Neomate offers innovative, premium-quality stationery at accessible prices.
- Product range includes workspace essentials and creative tools, designed to boost productivity, creativity, and organization
- Exclusively available on Amazon.in with prices starting from INR 160.
- **Explore the collection:** <a href="www.Amazon.in/neomate">www.Amazon.in/neomate</a>
- Offerings include desk organizers, highperformance markers, and more.



























#### **About Our Brands - INKD**

- **❖** Achieved the status of an "Amazon Top Brand" within a short span of time
- **❖** Lifestyle denim- wear brand with ~90 style colors
- For Men and Women
- **❖** Range of denim bottoms with a wide range of fits, denim jackets & shirts
- ❖ Priced between INR 599 to 999
- ❖ Available exclusively on amazon at <u>amazon.in/inkd</u>









### **INKD – Women's Denim Fits**

# neobrands







Women's Denim Fits with Price Range: ₹649 – ₹999



#### **INKD – Men's Denim Fits**























### **About Our Brands - Fyltr**

- ❖ Achieved the status of an "Amazon Top Brand" within a short span of time
- **❖** A Western wear brand offering a wide range of options in solid colours
- ❖ A range of T-shirts, Shirts, Tops, Shorts, Khakis, Winter Wear and more for both men and women with more than 220 style colors
- Colours and fits tailored to Indian consumers' palette and body types
- Priced between INR 399 to 1699
- **❖** Available exclusively on amazon at the brand store <u>amazon.in/fyltr</u>











# **Fyltr – New Color Drops**

# neobrands



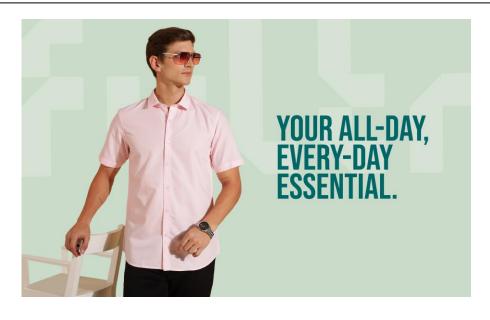


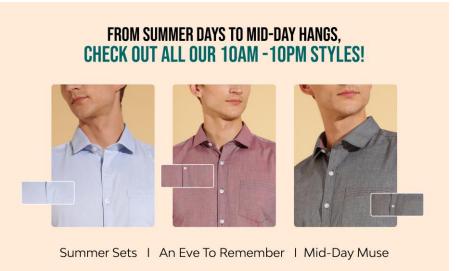




# Fyltr – Men's Formal Range

# neobrands











# Fyltr – Men's Knit Shirt

# neobrands



KNIT SHIRTS, nitpicked for you, from fyltr.



Flex with ease with our stretchable fabric.

Your perfect AM to PM wear.

A shade for

Experience comfort with our breathable fabric.

Spread your vibe with spread collar.

Ongx Black Mocha Swirl every mood. Vanilla Bean Olive Pop

Season-proof patterns that slay all year!





# Fyltr – Men's Casual Textured Round Neck T-Shirt

# neobrands





**FYLTR Men's Casual Textured Round Neck T-Shirt : ₹399** 

# neobrands





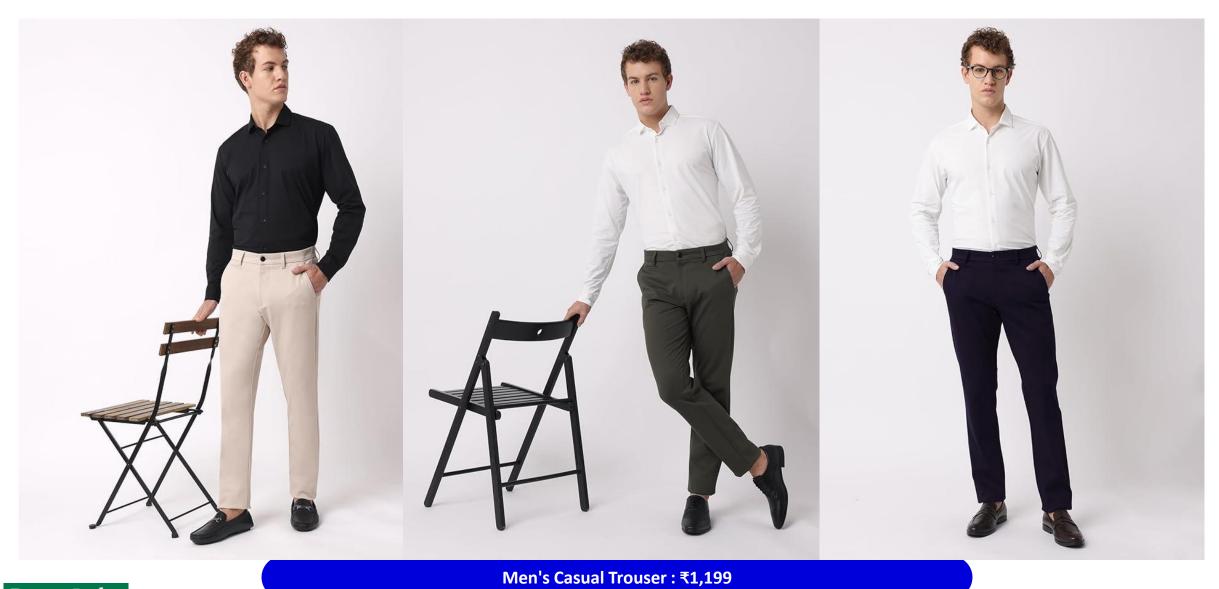


Men's Solid Casual Shirt: ₹699



# **Fyltr – Men's Casual Trousers**

# neobrands





Casual Housel . 11,133

# neobrands

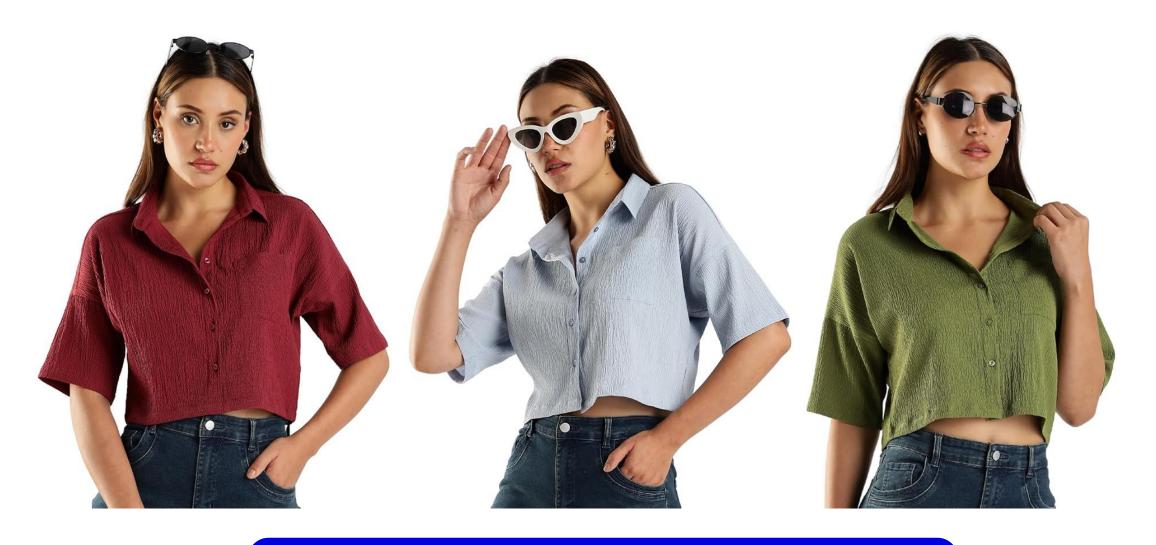






Women's Ribbed Crop Top: ₹349





Women's Casual Solid Textured Crop Shirt: ₹459









Women's Classic Wide Leg Trousers: ₹499





- **❖** Achieved the status of an "Amazon Top Brand" within a short span of time
- Active wear brand with over 50 style colors
- ❖ Tank tops, workout t-shirts, leggings, track pants, capris and more for men and women



- **❖** Made with new age fabrics that are both soft & lightweight
- Priced between INR 349 to 899
- \* Available exclusively on amazon at the brand store amazon.in/pumpd







Licensing – Range of Biking Lifestyle Inspired t-shirts





























### **Revolt receiving recognition**



Our Chairperson, Ms. Anjali Rattan, featured in *Entrepreneur India's* first-ever EV special issue



Wired for Change

ANJALI RATTAN, CHAIRPERSON, REVOLT MOTORS

s the Chairperson of RattanIndia Enterprises Ltd., Anjali Rattan led the company's full acquisition of Revolt Motors and turned what began as an electric bike startup into a nationwide EV movement. But don't let the corporate title fool you—Rattan doesn't speak like a textbook executive. She speaks like someone who's all in. For her, this isn't just business. It's bloodline.

"When the opportunity arose to lead Revolt Motors in 2019, I saw more than just a business, I saw a mission," Rattan recalls. "I always say, I have three babies. My two sons, and Revolt." She's half-founder, half-futurist, with a knack for distilling complex systems into sharp, everyday truths. Revolt isn't just an electric motorcycle company—it's a challenge to the status quo, delivered on two wheels.

Revolt Motors first gained traction as India's pioneering AI-enabled EV bike maker. That wasn't a gimmick. It was a warning shot. "From day one, Revolt has tried to do what no one else dared," Rattan says. The company started with a single model and now boasts a fleet of five, priced between INR 90,000 and INR 1.50 lakh—accessible without cutting corners. Their bikes are built ground-up for Indian roads, weather, and traffic. And unlike most rivals still reliant on imports, Revolt's manufacturing is staunchly local—frames, wiring, design, all proudly Indian. The only exception? Battery cells, sourced from CATL, a global leader.

Revolt's engineering isn't just functional it's bold. The flagship RV400 offers four customizable sound profiles, a playful jab at the silent stereotype of EVs. Want your electric ride to growl like a superbike? Go ahead. Or maybe you prefer stealth mode? The choice is yours. It's part of what makes Revolt's bikes feel less like machines and more like extensions of personality.

Then there's REV—the company's built-in AI assistant that listens, learns, and speaks multiple Indian languages. It can help you troubleshoot, find charging info, even book service—all via voice. "Seeing someone in a Tier-III city speak to it in their local language... and getting an instant answer—that's powerful," says Rattan. "That's accessibility."

For Anjali Rattan, Revolt is more than a company—it's a calling. It's part revolution, part revelation. And if the current momentum holds, she's not just rewriting the rules of the road—she's rewriting what leadership in India's EV sector looks like.



# **Revolt's Current lineup**





RV1

Price: **Rs. 89,990** 

Battery: 2.2 kwH

Range: 100 kms

Segment : **Commuter** 



RV1+

Price: **Rs 1,04,990** 

Battery: 3.24 kwH

Range: **160 kms** 

Segment : Commuter



#### **RV BlazeX**

Price: **Rs 1,19,990** 

Battery: 3.24 kwH

Range: **150 kms** 

Segment : **Commuter** 



**RV400 BRZ** 

Price: **Rs. 1,29,950** 

Battery: 3.24 kwH

Range: **150 kms** 

Segment : **Sports** 





Price: **Rs 1,39,950** 

Battery: 3.24 kwH

Range: **150 kms** 

Segment : **Sports** 





## **Battery**

# **Mobile App Connectivity**

## **Chain Drive System**

3.24 kwH

Fast Charger Option available – Charges 80% in

• Gen

**Battery Status Update** 

**Live Location Tracking** 

Geofencing

Over the air Updates

**Real-time range** 

Premium Chain Drive system, for better lubrication and less maintenance







80 mins





More speed, more Power – Every ride every time !!

Motor



150 Kms

Rs. 1,19,990 (ex-showroom)

RattanIndia

Range

Price





# **Strong Frame**

250 Kg Payload Capacity – Highest in the segment

### **Broader Tyres**

Front Tyre: 90/80 R17 Rear Tyre: 110/80 R17

### **Disc Brakes**

Dual Disc Brakes – Unlike any other in the segment

### **Front Visor**

Our bike's front visor is a striking styling element that enhances its modern look.

### **Superior Battery**

2 options – 3.24 kwh & 2.2 kwh

Only bike to have Portable Battery feature

No charging infrastructure needed



# **Storage Box**

Built-in storage box so you can always carry your charger with you

### **LCD Display**

**Fast Charger Option** 

Fast charger option of charging

80% in 80 mins

6" LCD Display

More Stylish, more features, & Enhanced functionality

# **LED Lights**

RV1's round LED headlight improves visibility and adds a striking, stylish element to the overall design

### **Chain Drive System**

O ring type Chain system for longer life, better lubrication and less maintenance

### **Longest Seat**

Ergonomically designed seat for better comfort and riding

#### **Reverse Mode**

India's only premier bike which provides reverse mode option



# RV 400: India's most advanced AI enabled, nextgen electric motorcycle









Mobile touch-based operations: Start, Stop, Locate, Lock, Unlock, Hazard alert

**Geofencing alerts** 

Historical ride data – past rides, kilometres, routes, battery usage etc.

High strength cradle frame

Centre of Gravity & Weight distribution/ strategically positioned battery pack

Voice command-based bike operations - start, stop, find my bike, hazard alert

Battery status on mobile app

Customized 4 Engine Sounds to suit your mood

USD (Upside Down) front forks suspension used only in premium bikes.

State of art Ergonomics and Adjustable riding positions

Entire remote key is now on mobile

Charging status on mobile app

**Artificial Intelligence** 

Adjustable rear monoshock

Ground clearance of 215 mm highest in the segment



More than 850 million+ kms driven on Revolt RV400

# **RV400 BRZ : Key Features**





### + Battery

**Lithium Ion (removable)** NMC – Pouch (removable) 3.24 kwh



Charging time

0-80% in 3.5 hours Detachable battery,

charging does not require

a docking station

Range 150 kms





4.1 KW (Peak)

85 kmph with max torque of 45Nm 3 modes (Eco, Normal, and Sports)





**Pacific Blue** (Matte Finish)



**Cosmic Black** 



**Rebel Red** 



**Dark Silver** 



# The Revolt Advantage: Lower Total Cost of Ownership



Cost Item	Revolt RV1	Revolt RV1 +	RV BlazeX	RV400 BRZ	RV400	Petrol Motorcycle
Price Ex. Showroom ( Rs .)	₹ 89,990	₹ 1,04,990	₹ 1,19,990	₹ 1,29,990	₹ 1,39,950	₹ 1,00,000
Monthly Electricity/Fuel Expense (Rs.)	₹ 200	₹ 250	₹ 250	₹ 250	₹ 250	₹ 4,500
1 Year Electricity/Fuel Expense (Rs.)	₹ 2,400	₹ 3,000	₹ 3,000	₹ 3,000	₹ 3,000	₹ 54,000
5 Year Electricity/Fuel Expense (Rs.)	₹ 12,000	₹ 15,000	₹ 15,000	₹ 15,000	₹ 15,000	₹ 2,70,000
Total Cost of Ownership (5 Years)	₹ 1,01,990	₹ 1,19,990	₹ 1,34,990	₹ 1,44,990	₹ 1,54,950	₹ 3,70,000

With up to 70% lower Total Cost of ownership, Revolt motorcycles offer significant cost benefits compared to Petrol counterparts



# The Revolt RV BlazeX advantage: TCO & Monthly Running Cost



## RV BlazeX is 60% cheaper than a Petrol Bike over a 5-year period

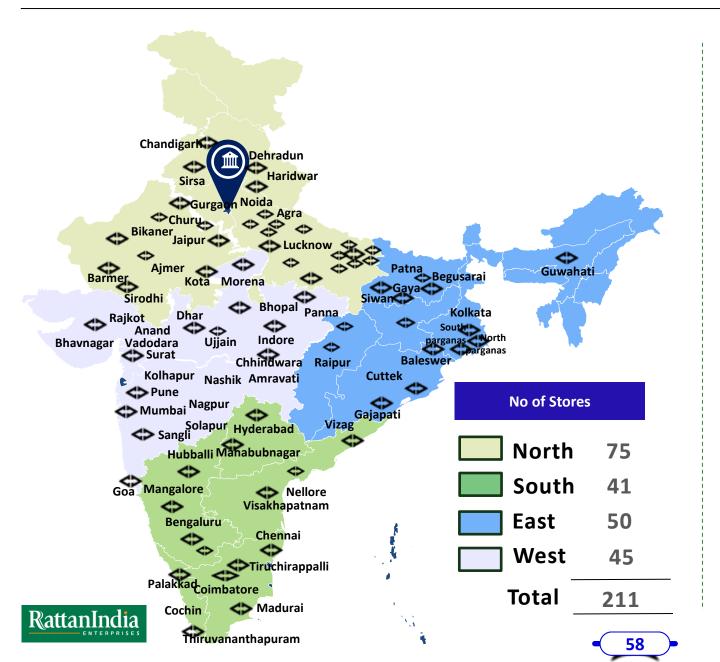
Cost Item	Revolt RV BlazeX	Petrol Motorcycle	
Price Ex. Showroom ( Rs .)	₹ 1,19,990	₹ 1,00,000	
Monthly Electricity/Fuel Expense (Rs.)	₹ 250	₹ 4,500	
1 Year Electricity/Fuel Expense (Rs.)	₹ 3,000	₹ 54,000	
5 Year Electricity/Fuel Expense (Rs.)	₹ 15,000	₹ 2,70,000	
Total Cost of Ownership (5 Years)	₹ 1,34,990	₹ 3,70,000	

## **Running Cost for RV BlazeX is 50% less than Petrol Bikes**

Cost Item	Revolt RV BlazeX	Petrol Motorcycle	
EMI	₹ 3,500	₹ 2,800	
Running Cost (Rs.)	₹ 200	₹ 4,500	
Monthly Cost	₹ 3,700	₹ 7,300	







- The number of dealer stores is now 211, up from 123 in Q1FY25
- Reach has now expanded to 185 cities, with presence in 24 states & UTs across the country
- With the growing demand for electric vehicles across the country, there is potential to add 5 times more dealerships that can cater to the needs of the ever-expanding customer base
- Expanding globally & opened dealerships in Sri Lanka & Nepal
- Plan to enter other geographies in current year















Karol Bagh, New Delhi

Location

Revolt targets a substantial growth in COCO stores for an unparalleled customer experience

Gujranwala Town, New Delhi
Location



# Revolt Motors secured approval for EV subsidy from Govt. of India



- Revolt Motors, India's top electric motorcycle company, announced on August 1, 2024, that it has received official approval for the Government of India's EV subsidy schemes from the Ministry of Heavy Industries
- All past issues related to FAME II subsidies stand fully resolved
- Revolt Motors, as a responsible corporate citizen, had earlier proactively paid back the previously availed subsidies in August 2023 under the FAME-II subsidy regime
- **❖** As part of current PM-E Drive subsidy scheme Revolt Motors receives Rs. 5,000 per motorcycle as subsidy from Govt. of India



Revolt Motors joins a select group of manufacturers dedicated to driving the nation towards a greener and more energy-efficient future

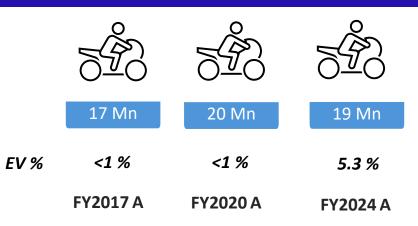


# **Industry Dynamics**

RattanIndia

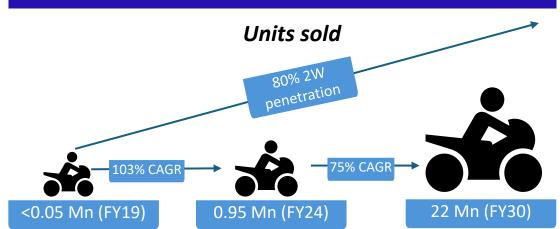


#### **Unit 2W Sales – Historical Volumes**



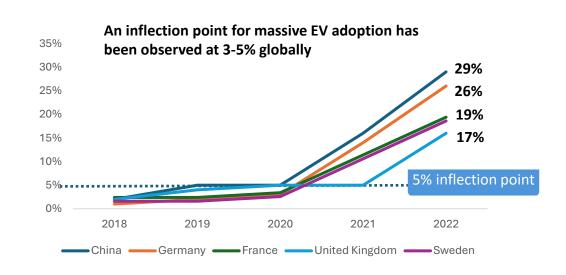
#### Global EV 2W Penetration – India is lagging behind 90% 80% 70% 60% 47% 80% **50**% 40% 30% 10% 20% 8% 5% 4% 10% 0% CY22

### Indian Electric Two-Wheeler Market (Projected)



Source : Economic times, Industry Reports, NITI Aayog, Redseer, Vahan Portal, IEA

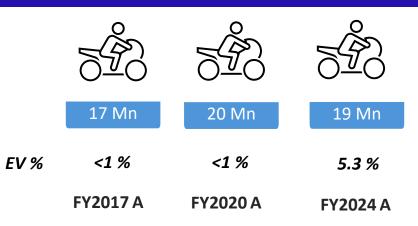
### Mature Market trends of rapid adoption



# **Industry Dynamics**

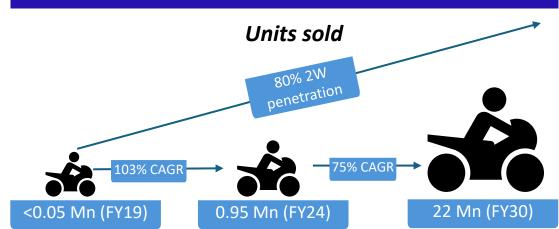


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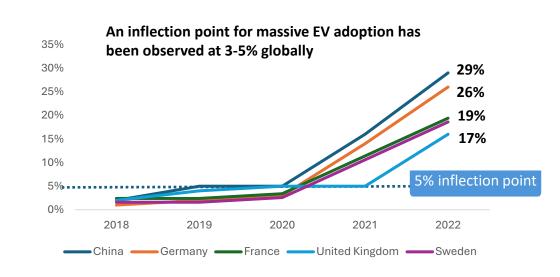
### Indian Electric Two-Wheeler Market (Projected)



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#### Mature Market trends of rapid adoption







**Sky-High Opportunity** 



# Drones the modern peace & warfare technology

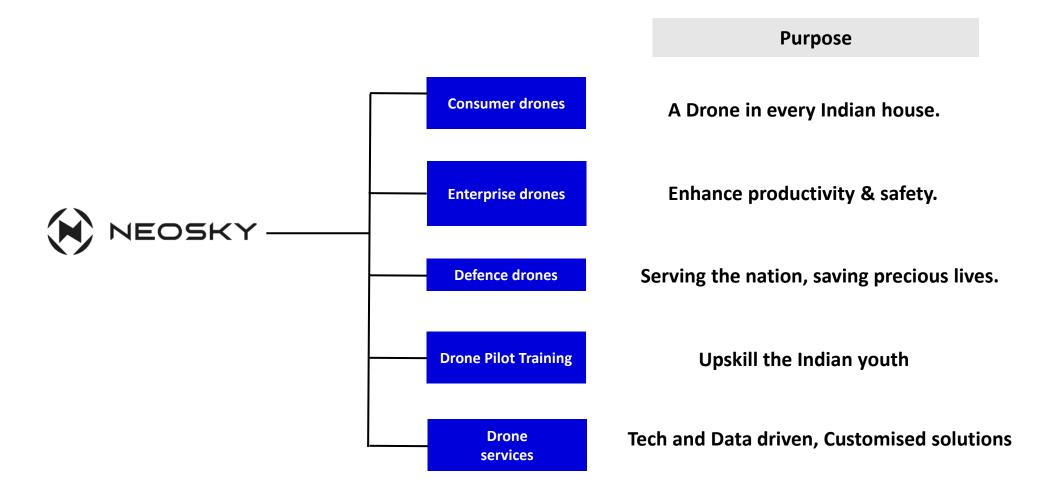


- Global conflict events (Russia Ukraine & Israel Palestine) which started last year and the more recent (India Pakistan & Israel Iran) conflict has changed the warfare dynamics
- Drones are playing a critical role as a potent armoury & bringing a whole new dimension to defence sector
- The events indicate that the volumes of drones required will be exponential
- Drones are also playing critical role in sensitive areas of security, surveillance & intelligence gathering
- Drones will play a major role in consumer delivery, agricultural sector using spraying capabilities & industrial sector in the areas
  of surveillance, security & mapping
- Central & State governments are encouraging Drones training in a bigger way seeing the need and potential in this field
- Neosky is strategically positioned having established competencies & capacities in drone manufacturing, R&D and drone training
  - Having licence to manufacture drones with manufacturing and R&D facilities in Bangalore
  - Actively engaging with Indian armed, paramilitary & defence forces
  - Having drones training licence and training centres



# NeoSky aims to be a full-line drone player





NeoSky's vision is to provide full 360-degree drone solutions to customers with Drones as a Product (DAAP - drone hardware), Drone As a Service (DAAS – drone service solutions) and Software as a service (SAAS – drone software)



## **Building Strong Credentials**



Neosky has emerged as a strong player having built a very strong credentials

India's first DGCA approved Drone

India's first company to do BVLOS trails

DGCA Type Certified drones



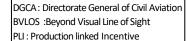
ISO Certification
ISO – 9001-2015 & ISO 9100D

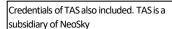
DGCA approved drone training

Having license to make Drones for Defence

Qualified for Govt of India PLI scheme









# NeoSky to supply 60 Tavas drones to the Karnataka police













- NeoSky will be supplying 60 Tavas drones to the Karnataka police
- Company has recently won a few tenders in this regard
- ❖ Tavas was a new drone launched recently by NeoSky. Tavas is a foldable drone in the micro category. Tavas comes with a foldable design, supports swappable payload, powered by obstacle avoidance (6-Sides), provides a flying time of over 50 minutes
- NeoSky has a range of surveillance drones which have been deployed for Armed forces, Paramilitary forces, State police and Private security
- Tavas now adds to the list of NeoSky & TAS drones of NS01, Nimble-I, TACT, SWAT which haven been deployed to forces





With our endeavor to be the best Neosky received ISO certification (ISO – 9001-2015 & ISO 9100D)





# **CERTIFICATE**

Of Compliance

This is to Certify that the

#### THROTTLE AEROSPACE SYSTEMS PRIVATE LIMITED

1ST FLOOR, #659, GNANA BUSINESS CENTRE, B CHANNASANDRA MAIN RD, OMBR LAYOUT, BENGALURU-560043, INDIA Has been independently assessed and is compliant With the requirements of

AS 9100D

(Aerospace Quality Management System)

This Certificate is applicable to the following product or service ranges:

DESIGN, DEVELOPMENT, MANUFACTURING AND SUPPLY OF DRONES / UAV'S AND ANTI-DRONE SYSTEMS (COUNTER UNMANNED AERIAL SYSTEMS-C-UAS). INCLUDING COUNTER DRONE SYSTEMS, JAMMERS & DETECTORS, TETHERED UAV'S & ACCESSORIES, ANTI-DRONE HANDHELD GUNS, AS WELL AS SOFTWARE DESIGN AND DEVELOPMENT AND DRONE-AS-A-SERVICE (DAAS).

This certificate is issued under the following conditions:

1. It applies only to the quality system maintained in the manufacture of above referenced Scope/activities.

2. The certificate remains valid until the manufacturing conditions or the quality system Are changed and is subject to continue surveillance according to the AS 91000 Guidelines.

3. The certificate validity is conditioned by positive results or surveillance audits

Certificate No.: EU-02-D-1991

Date of Initial Registration :16-07-2025 1st Surveillance audit on or before : 15-07-2026 2nd Surveillance audit on or before : 15-07-2027 Date of Recertification : 15-07-2028









Authorised Signatory

#### 15 Broadstone House Dorset Road London England SW81AD

The approval is subject to the company maintaining its system to the required standards, which will be monitored by EU Certification Limited. The Certificate remains the property of EU Cart and must be returned on request.

To creck validity of this certificate please visit www.eucert.co.uk Email: Info@eucert.co.uk



# NeoSky partners with the government of Karnataka, deploys drones



- NeoSky has partnered with the state of Karnataka to deploy drones for Surveillance
- The Honourable Home Minister of Karnataka, Shri Gangadharaiah Parameshwara handed over NeoSky's drones of NS01 & Nimble-i to the Kalaburagi district police. The Minster mentioned that he wishes to see a drone in every single police station
- NeoSky's has already supplied to the Karnataka police, this new initiative further strengthens NeoSky position in the surveillance & security space.
- Nimble-i comes with Day & Night camera, Swappable payload, Supports AI-ML features like Number Plate Recognition (NPR), Crowd detection, Vehicle detection & others







# NeoSky to train 500 drone pilots in North Karnataka



- NeoSky to take up DGCA drone training for 500 students.

  Honourable Minister for IT-BT, Rural development, Panchayat
  Raj, Karnataka, Shri Priyank M Kharge announced this initiative.

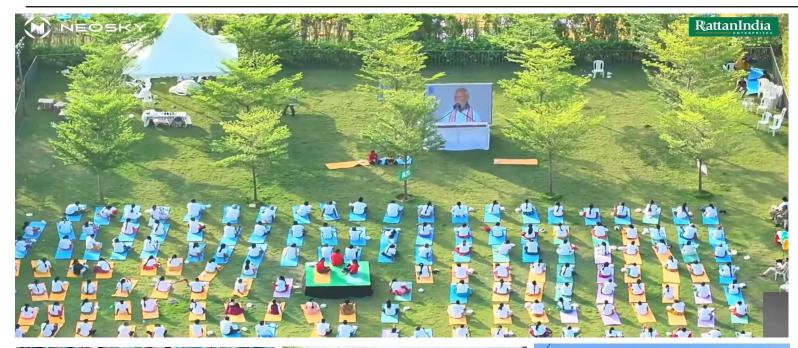
  This initiative will bring North Karnataka on the radar of the drone eco-system
- NeoSky has a DGCA approved drone training centre in Karnataka and the company is already working with the government of Karnataka





# NeoSky is the official drone partner for the World Yoga Day











- NeoSky was the official drone partner for 'World Yoga Day 2025' event held recently in Visakhapatnam
- The event was lead by the Honourable Prime
  Minister of India, Shri Narendra Modi Ji, The Chief
  Minister of Andhra Pradesh and others
- The event was attended by 3.2 lac people, a Guinness book of world record
- NeoSky deployed a range of Surveillance, Mapping and Videography drones for this event
- These drones kept a round-the-clock surveillance, mapped the number of people attending the event and captured the complete event





# NeoSky partners with FICCI, to empower young women













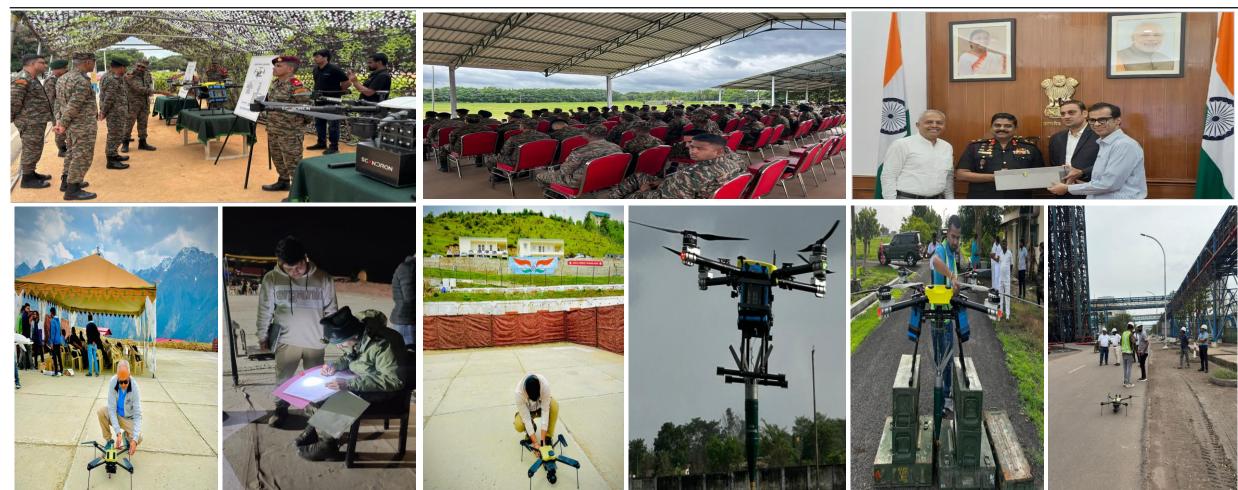
- NeoSky joined hands with FICCI for Women empowerment
- NeoSky will train young women on drone pilot training, a DGCA certified pilot course. First batch successfully completed
- The program covers a range of topics as prescribed by DGCA and also career counselling for employability
- NeoSky will be working with FICCI to continue this program & support these young women to take up drones as their career option





# **NeoSky in Action**





**Clockwise:** NeoSky team at the Army base for Cargo drones & drone training, FPV Drone training, NeoSky with the Sri Lankan Army chief & MoD officials, Drones at NTPC, NeoSky Mortar dropping demo, NeoSky at the Army trails in the higher altitude terrain.



# NeoSky Drone solutions for Defence





- Range: 2 Kms
- Payload: 200gms
- Endurance : 15 mts
- Manual, Autonomous, Self-Drive



- Range: 3 Kms
- Payload: 500gms
- Endurance : 15 mts
- Manual, Autonomous, Self-Drive



- Range: 3 Kms
- Weight:
  550gms,
  Endurance: 30
- mts
- > 1080P Camera, Live feed on NeoSky app



- 15 Kg payload
  - Endurance: 35mts
  - Range: 7kms one way
- Payload dropping

#### FPV 5" Screen



- AK-47 Firing drone
- Endurance: 50mts
- \* Range : 7 10kms
- Aim & Fire





- Single Grenade dropping
- Day & Night surveillance
- ❖ Range : 3kms
- Endurance: 20 30mts

#### **NS01** - Videography



- 6-Grenade dropping
- Day & Night surveillance
- Range: 5 kms
- Endurance:
  20 mts

#### L15 Cargo



- 6-Grenade dropping
- Auto –Dropping
- 7 10km Range
- Endurance: 50mts

#### Weaponized drone

Tavas - Surveillance



- Swappable payload. Day & Night camera
- Endurance:30mts,Range: 3kms
- ❖ 6-Side Lidar

SWAT – Surveillance

**Grenade dropping - Small** 



- Swappable payloadDay & Night Surveillance
- Range : 10kms
- Endurance: 50-60mts

**Autonomous Surveillance** 





- Autonomous drone operations
- Precision landing,
  Wireless charging



- Crowd
- Vehicle
- Foreign Objects
  - Number Plate Recognition

AI-ML solutions

**Grenade - Large** 



# **NeoSky Drone Solutions: Non-Defence**











**Drone-in-a-box** 

Inspection

**Waste Management** 

## **DOPO Mapping**

- DGCA-Type Certified.
- Survey, Mapping, Inspection, Disaster management.
- > MTOW of 4.7kgs.
- Endurance up to 60mts.
- Mapping 1.5 sq kms in a single flight.
- Operational temperature from -10°C up to 50°C.
- > 32,000mAh battery.
- > ADTi camera.







Agriculture

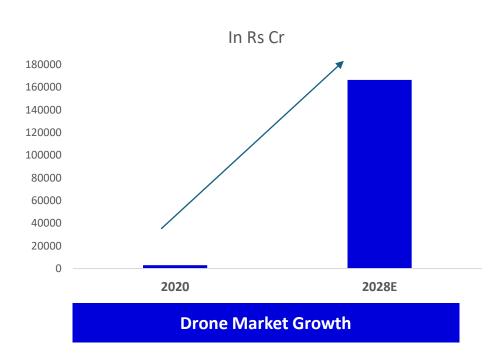


**Drone training** 



# **Drones: Sunrise Industry**





Market Size:
Drone market is projected to be
Rs. 1.66, lacs cr by FY2028.

Global Hub:
Govt. aims to create India a
global hub by 2030 for not only
drone manufacturing, but also
drone service sector.

Exports:
Drone Market (including exports)
is projected to be Rs 1.94 lacs cr
by FY 2028.

Preference:
Drones from China pose data related security concerns. Hence sourcing from alternative countries is expected to increase

Revenue Projection:
Civil aviation ministry expects the industry to achieve Rs 120-150 billion turnover cumulatively by 2026.

Non Defence Applications:
Drone applications in nondefence sectors is on the rise due
to govt. initiatives



Source: Care Industry Report



Residual equity in historical business





# **Best-in-class operations**





Fully functional, Amravati asset running profitably

Robust operational metrics





Current position in MOD stack ensures high PLF

Assured raw material linkages offer insurance against fluctuations





#### **About RattanIndia Power Limited**



- ❖ Installed capacity of 1350 MW (270 MW X 5 units) thermal power plant with capacity to produce 11,826 MUs annually, at Amravati, Maharashtra
- ❖ 1200 MW Power Purchase Agreement (PPA) with Maharashtra State Electricity Distribution Company Limited (MSEDCL)
- ❖ Additional 28 MW is being sold in open market
- Plant was successfully commissioned in March 2015
- ❖ The Company has Fuel Supply Agreement (FSA) with South Eastern Coalfields Limited (SECL), for 6.10 MMT of coal
- ❖ The power project has been allocated 87.60 MM3 (Million Cubic Meter) water from the Upper Wardha Dam
- ❖ Dedicated railway siding of 35 Km from Walgaon station to plant

# **Key Highlights for Q1 FY 26**



- The Company continues to demonstrate strong financial performance
- ❖ The company reported an EBITDA of Rs.196 crore in Q1 FY26.
- Amravati Plant remains amongst the best performing plants in Maharashtra amongst all IPPs, State and Central Gencos. having achieved 91% PLF and 97% Availability in Q1 FY26.
- ❖ During Q1 FY26, the company sold 12.09 MUs on the power exchange, generating revenue of ₹9.36 crore, in addition to revenue earned through the PPA.



**Investor connect** 

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